



**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Catalog / Price List**

Federal Supply Schedule 084: **TOTAL SOLUTIONS for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response – Marine Craft and Equipment**

FSC Group 63: **Alarm and Signal Systems/Facility Management Systems, Professional Security/Facility Management Services, and Guard Services.**

GSA Contract Number: **GS-07F-0292L**

Contract Period: **Second Option Award
August 1, 2011 – July 31, 2016**

Business Size: **Small**

Contractor: **Risk Management Associates, Inc.**

Address: **4000 WestChase Blvd. Suite 350
Raleigh, NC 27607**

Contractor Representative: **Ms. Christine L. Peterson, CPP, ISP**

Telephone: **919-834-8584**

E-mail: **cpeterson@rmasecurity.com**

Risk Management Associates, Inc. is a full-service security consulting company specializing in antiterrorism and force protection (ATFP), physical security, system design and technology, law enforcement operations, and investigations.

We are in the business of protecting assets and reducing crime. Our focus is on all the elements of a sound security program: people, processes, and technology. We understand the requirements set forth in the UFC and MCO but recognize that one size does not fit all in developing solutions. RMA does not represent or endorse any specific line or brand of equipment. Rather, the staff works to keep abreast of the latest developments in security technology. This allows us to provide our customers solutions that are unbiased and meet the client's specific requirements and budget.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The Internet address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>. For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

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Risk Management Associates ■ GS-07F-0292L
4000 WestChase Blvd. Suite 350 ■ Raleigh, NC 27607
(919) 834-8584 ■ fax (919) 834-8150



1.0 Corporate Information

Who is RMA?

Experts in Antiterrorism and Force Protection (ATFP), Physical Security, System Design and Technology, Law Enforcement Operations, and Investigations



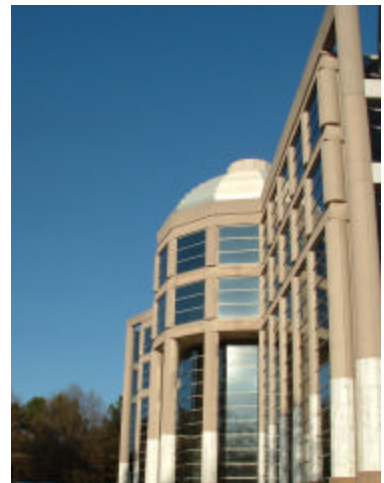
The goal and objective of Risk Management Associates, Inc. is to make the workplace a safer and more secure place to visit and work by reducing crime. To be effective, all security programs should incorporate people, process, and technology. One size does not fit all, so a security program should be tailored to the needs of the organization while still remaining true to industry standards and best practices.

RMA approaches security based on the specific needs and objectives of our client and customizes our approach to create and implement effective security solutions based on the client's culture, industry, and operation. It is a privilege to serve our clients, and we strive to provide the right service to meet the client's needs. Our goal is to increase the effectiveness of our clients' in-house security professionals or provide fundamental, professional support for those clients who do not employ staff security personnel.

RMA neither represents nor endorses any specific line or brand of equipment. Rather, the staff works to keep abreast of the latest developments in security technology. This allows us to provide the expertise and guidance that the client needs to meet the objectives and security needs of their organization.

Since 1988, RMA has secured America's infrastructure, including agencies at the federal, state and municipal level. In addition, RMA has a proven track record providing consulting, investigative, and training services for clients in banking, pharmaceuticals, utilities, secondary and higher education, consumer products, manufacturing and distribution, and a variety of other industries.

Risk Management Associates delivers a broad range of security consulting services through offices in Raleigh, North Carolina. These services include detailed assistance and guidance in all areas of physical and electronic security, security systems design and development of specifications, preparation of security bid packages, project management, security manpower design and organization, security staff training, and corporate security assistance of all types including investigations, workplace violence intervention, protection, and risk analyses of all types.



The staff at RMA is comprised of individuals with hundreds of years of security experience. This foundation includes formal training in security related fields, experience in the construction industry, hands-on experience both as security providers and as security managers, over 1,800 unique security evaluations, and extensive experience in security consulting for a variety of projects and a number of different companies. RMA's combined expertise is augmented by staff members with experience in security guard management, electronic security system design and management, closed-circuit television system design, security hardware, security-related training, data-processing security, shipping and



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receiving procedures, military and police counterintelligence, tactical and counter-terrorism operations, state and local law enforcement, and security-manpower administration.

No other security consulting firm offers the client relationship-based security services that Risk Management Associates provides. The services offered by RMA can be grouped in the following categories:

Consulting

- Security Threat Analysis
- Policy & Procedure Development
- Contract Security RFP Development
- Security Mission Development
- Benchmarking Research
- Situational Crime Prevention
- Expert Witness

Training

- Security Officer
- Emergency Management
- Workplace Violence Prevention and Response
- Basic and Advanced Security Concepts
- Security Manager
- Letter and Package Screening
- Bomb Threat Management

Security System Services

- Master Plan Development
- Standards Development
- System Testing / Validation
- Security System Design
- Security System Review
- Project Management
- Console Design
- Design RFP Development
- Product Evaluations

Investigation

- Criminal Investigations
- Civil Investigations
- Electronic Evidence Recovery
- Fire Origin & Cause
- Computer Forensics
- Background Investigation Services
- Administrative
- Harassment
- Due Diligence
- Asset Searches
- TSCM

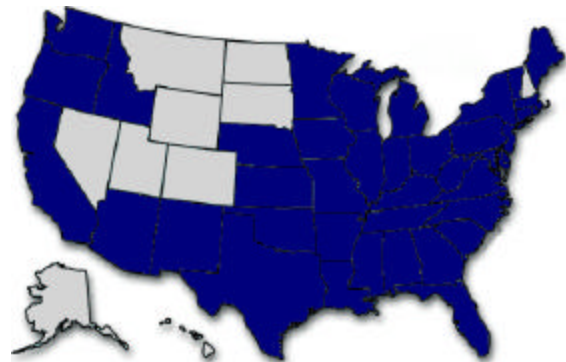
Information Security

- Computer Forensics
- Electronic Evidence Recovery
- Network Penetration Assessment
- Network and System Audits
- Network and System Security Reviews
- Computer Investigation Support

RMA is honored to have an outstanding client list covering many of our fifty states. Our clients' information is treated confidentially; however, client reference lists are prepared and approved as requested.

RMA clients include:

- many of the world's top pharmaceutical companies
- leading utility companies
- major teaching and research hospitals
- progressive technology manufacturers
- financial institutions
- retail and distribution
- textile manufacturing and distribution
- federal, state, and local government agencies



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Products and ordering information in this Authorized FSS

- 1.1 Contract number: **GS-07F-0292L**
- 1.2 Business size: **Small**
- 1.3 Contract period: **08/01/11 through 07/31/16**
- 1.4 Contractor's name, address, and phone number: **Risk Management Associates Inc.**
- Mailing address: **4000 WestChase Blvd. Suite 350
Raleigh, NC 27607**
- Site address: **4000 WestChase Blvd. Suite 350
Raleigh, NC 27607**
- Phone: **(919) 834-8584**
- Fax: **(919) 834-8150**
- Website: **<http://www.rmasecurity.com>**
- Email: **cpeterson@rmasecurity.com**
- 1.5 Contract administration source: **Christine L. Peterson, CPP, ISP
(same as above)**



2.0 General Terms and Conditions

- 2.1 Awarded special item number(s):
- 246-52 Security Consulting**
 - 246-52 Security System Design & Integration**
 - 246-52 Security Training – Employee/Officer/Management**
 - 246-52 Security Survey & Risk Analysis**
 - 246-52 Blast Analysis and Modeling**
 - 246-52 Investigations – Background/Criminal/TSCM**
- 2.2 Lowest Priced Model Number and Price: **See pricelist.**
- 2.3 Maximum order: **SIN 246-52: \$200,000 per SIN/per order**
- 2.4 Minimum order: **None**
- 2.5 Geographic coverage (delivery area): **48 Contiguous United States, Alaska, Hawaii, Puerto Rico, Washington, DC and U.S. Territories.**
- 2.6 Point(s) of production (city, country, and State or foreign country): **N/A**
- 2.7 Discount from list prices or statement of net price: **Prices shown are net.**
- 2.8 Quantity discounts: **An additional 5% for orders of \$1M plus**
- 2.9 Prompt payment terms: **Net 30**
- 2.10 Notification that Government purchase cards are accepted up to the micro-purchase threshold: **Yes**
- 2.11 Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: **Yes**
- 2.12 Foreign items: **N/A**



2.13	Time of delivery:	Per Statement of Work (SOW)
2.14	Expedited Delivery:	Per Statement of Work (SOW)
2.15	Overnight and 2-day delivery:	N/A
2.16	Urgent Requirements:	Reference G-FSS-920, Ordering Procedures for Services.
2.17	F.O.B. point(s):	N/A Services
2.18	Ordering address:	Risk Management Associates, Inc. 4000 WestChase Blvd. Suite 350 Raleigh, NC 27607
2.19	Payment Address:	Risk Management Associates, Inc. 4000 WestChase Blvd. Suite 350 Raleigh, NC 27607
2.20	Warranty provision:	Reference Statement of Work (SOW)
2.21	Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):	Per Statement of Work (SOW)
2.22	Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:	N/A
2.23	Data Universal Number System (DUNS) number:	608220638
2.24	Notification regarding registration in Central Contractor Registration (CCR) including ORCA:	Complete



3.0 Price List

RISK MANAGEMENT ASSOCIATES INC. SECURITY SERVICES

GSA NET PRICE LIST Effective 08/01/2011

Billing Rates (Hourly):

Category	Description	GSA Rate per Hour
Senior Consultant	See description below	\$153.15/hour
Associate Consultant	See description below	\$134.01/hour
Research Analyst	See description below	\$126.95/hour
CAD Operator	See description below	\$90.28/hour

Project costs are based upon the Statement of Work (SOW) provided by the client, and proposals will include reimbursable expenses as a part of the "firm fixed price" offer when possible.

Expenses:

Reimbursement of expenses will follow government regulations concerning pricing and travel costs. Expenses are charged as direct pass through costs. No markup is allocated except where fees are assigned as a part of payment.

Non-GSA Billing Rates (Hourly):

Category	Description	Rate per Hour
Senior Consultant	See description below	\$160/hour
Associate Consultant	See description below	\$140/hour
Research Analyst	See description below	\$140/hour
CAD Operator	See description below	\$140/hour



4.0 Position Category Descriptions

- 4.1 **Senior Security Consultant:** A Senior Consultant is a security professional with over ten years' experience as a security professional. Senior Security Consultants at RMA have attained a variety of recognized security certifications. One of the most highly recognized certifications, which all Senior Security Consultants have obtained, is the Certified Protection Professional (CPP) designation, which is an industry standard awarded by ASIS International (American Society of Industrial Security) for successful completion of industry requirements and security related examination. Senior Security Consultants have formal training in security related fields both public and private as well as having logged hundreds of hours of hands-on experience as a Senior Security Consultants in a variety of public sector agencies and private sector firms. All of Risk Management Associates, Inc. Senior Security Consultants are subject matter experts in the security field. In addition, all current Senior Security Consultants hold current security clearances at the Secret level.
- 4.2 **Security Consultant:** Security Consultants have met the same high level of experience and qualifications necessary to meet the standards set by Risk Management Associates, Inc. for its consultants. At Risk Management Associates, Inc. Security Consultants are expected to meet the qualifications necessary for the Certified Protection Professional (CPP), Professional Certified Investigator (PCI), and/or Physical Security Professional (PSP) designations awarded by ASIS International (American Society of Industrial Security). Many of our Security Consultants hold advanced degrees and specialty training in their respective areas of expertise. In addition they have hands-on and other relevant experience in the public and private security arenas.
- 4.3 **Research Analyst:** Research Analyst is a security professional without the hands-on field experience that is a trademark of the Risk Management Associates, Inc. consultant. Research Analysts have over five years of experience in their applicable security/professional field. The Research Analyst supports the work of the Senior Security Consultants and the Security Consultants to provide the appropriate security solutions that meet the needs of the customer. Research Analysts are considered subject matter experts in their field.
- 4.4 **CAD Operator:** Risk Management Associates, Inc. employs professional CAD Operators as a part of the security system design services which include Security System Specifications and Drawing Package, Standards Development, Security System Review/Comparison, Security System Communication Diagrams and Installation, Project Management, and Console Design. CAD Operators are employed by Risk Management Associates, Inc. for their expertise in the functions that they provide.

